Investment Management

Managed Discretionary

Account (MDA) Service

Information Memorandum



#### IMPORTANT NOTICE

This Information Memorandum is dated 1 November 2025, and is issued by FIIG Securities Limited ABN 68 085 661 632, AFS Licence No. 224659 ("FIIG"). This document describes our fixed income investments using the Investment Management MDA Service ("MDA Service").

A reference to Investment Manager in this Information Memorandum refers to FIIG Investment Management Limited ABN 69 626 345 AFSL No. 509506 ("FIML") who has been appointed by FIIG to provide investment management services for this MDA Service. The Investment Manager is paid fees by FIIG for the investment management services provided under this MDA Service. FIIG Securities Limited reserves it rights to appoint a third party as Investment Manager for each MDA and may change Investment Managers from time to time if it has a legitimate business, legal or compliance reason to do so.

This offer of Investments in fixed income using the MDA Service is only exclusively available to "Wholesale Clients" (within the meaning of s761G or s761GA of the Corporations Act 2001 (Cth) ("Act")). FIIG takes no responsibility to confirm your Wholesale Client status and eligibility for this MDA Service, if you are unsure of your Wholesale status, please consult an independent advisor such as an accountant or legal adviser. It is each investor and adviser's responsibility to ensure that the wholesale eligibility in accordance with the Act and any applicable law is met, if opting to invest in FIIG'S MDA Service.

By investing in this MDA Services, you will not receive a product disclosure statement or other disclosures that would be required for a retail investor. You are also not entitled to a cooling off period in accordance with Part 7.9 of the Act. You may also not have access to certain dispute resolution services available to retail clients. As a Wholesale Client You may only apply for an MDA Service by completing the FIIG MDA Application Form.

This Information Memorandum is not a prospectus or product disclosure statement for the purposes of the Act and has not been lodged with the Australian Securities and Investments Commission ("ASIC").

This Information Memorandum does not constitute an offer in any jurisdiction in which, or to any person to whom, it would not be lawful to make such an offer. No action has been taken to register or qualify the interests or the offer, or to otherwise permit a public offering of interests in any jurisdiction outside Australia.

Information in this Information Memorandum is subject to change from time to time if there is a legitimate business, legal or compliance reason to do so. Investors will be notified of any updates via a site news on our website. A paper copy explaining any changes can be made available on request.

FIIG provides general financial product advice only FIIG does not provide taxation, financial or investment advice.. As a result, this Information Memorandum, and any other information related to this Information Memorandum, has been provided by FIIG without considering your objectives, financial situation and personal circumstances. If this Information Memorandum relates to the acquisition, or possible acquisition, of a particular financial product, you should consider your financial situation and obtain independent legal, tax or investment advice before making the acquisition.

FIIG recommends that you use this Information Memorandum and any related ancillary documentation such as its Financial Services Guide and Client Custody Agreement to assist any decision you make with respect to this MDA Service. The MDA Service is subject to investment risk, including possible delays in payment and loss of income and the principal amount invested.

Past performance is not necessarily indicative of future performance. FIIG and its directors, officers, employees and subcontractors and associates do not assure or guarantee the capital value of your investments acquired through this MDA Service.

This document should be read in conjunction with any relevant investment mandate and applicable Financial Services Guide and Terms and Conditions.

FIIG does not accept any liability or responsibility arising in any way (including negligence) for errors in, or omissions from, this Information Memorandum. FIIG, its staff and related parties earn fees and revenue from dealing in the securities as principal or otherwise and may have an interest in any securities mentioned in this Information Memorandum. Any reference to credit ratings of companies, entities or financial products must only be relied upon by a 'wholesale client' as that term is defined in s761G of the Act, or a sophisticated investor for the purposes of s761GA of the Act.

FIIG strongly recommends that you seek independent accounting, financial, taxation, and legal advice, tailored to your specific objectives, financial situation or needs, prior to making any investment decision.

FIIG does not provide tax advice and is not a registered tax agent or tax (financial) advisor, nor are any of FIIG's staff or authorised representatives. A copy of FIIG's current Financial Services Guide is available at www.fiig.com.au/ fsg.

Investment via the MDA Service is not a deposit with, or any other liability of, FIIG or any of its affiliates. It is subject to investment risk, including possible delays in selling your investments or repayment of withdrawal proceeds and loss of income and principal investment. FIIG does not sit behind or otherwise guarantee the capital value or investment performance of your investments via any communication from FIIG is not a reliable indication of future performance. Forecasts contained in any communication from FIIG are predictive in character and based on assumptions and no reliance should be placed on the accuracy of any forecast information. The actual results may differ substantially from the forecasts and are subject to change without further notice. No liability is accepted for any unauthorised use of the information contained in this Information Memorandum.

FIIG is the owner of the copyright material in this Information Memorandum unless otherwise specified. This Information Memorandum includes material from other sources. You should independently verify the material contained in this Information Memorandum.

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## **About FIIG**

FIIG was established in 1998 and has offices in Sydney, Melbourne, Brisbane and Perth and provides deep expertise and unique access to fixed income markets for both investors and issuers. FIIG is wholly owned by Australian Investment Exchange Limited (AUSIEX) and part of the Nomura Research Institute, Ltd (NRI) Group.

FIIG is Australia's largest specialist fixed income provider with over \$4.5bn funds under advice and was acquired by AUSIEX in June 2025. AUSIEX provides a market leading wholesale trading platform and outsourced service for execution, clearing and settlement of domestic and international cash equities, and exchange traded options as well as portfolio administration.

FIIG provides its investors with general financial product advice and facilitates fixed income investments in the areas of short term money market products, term deposits, government and corporate bonds, and hybrid securities to wholesale and retail investors. It also provides services such as DirectBonds, Bond trading facilitation, MDA Services with an appointed Investment Manager, Debt arrangement and Issue Services, as well as Custodial and Foreign Exchange services.

FIIG is also a licensed custodian and uses JP Morgan Chase Bank ("JP Morgan") (ABN 43 074 112 011 AFSL 238367) as a sub- custodian.

FIIG undertakes a regular independent assurance report completed by an auditor on internal controls relating to FIIG's custody service (GS007 Type 2) which is an international standard to which Global Custodians adhere.

FIIG provides comprehensive investment services for a wide variety of investors throughout Australia across four major sectors:

 Private clients: individual/personal investors, self-managed superannuation funds (SMSF), family and other trust;

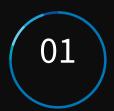
- Intermediaries: financial advisors and planners, brokers, accountants, family offices and SMSF administration platforms;
- Middle markets: companies, not-for-profits and charitable organisations, semi-government and government authorities, and family offices; and
- Institutions: major financial institutions, fund managers, and major corporations throughout Australia, as well as working with institutional counterparties internationally through Asia- Pacific and Europe.

FIIG also arranges and distributes corporate bonds for issuers of debt capital securities.

#### **About our Managed Discretionary Account Service**

Under the MDA Service you retain beneficial ownership of the fixed income securities held in your MDA, whilst benefiting from experienced portfolio management by your Investment Manager.

Under the MDA Service you must select your specific investment parameters (Investment Mandate). Your Investment Manager, will have day-to-day management of your portfolio and will be bound by your chosen Investment Mandate.



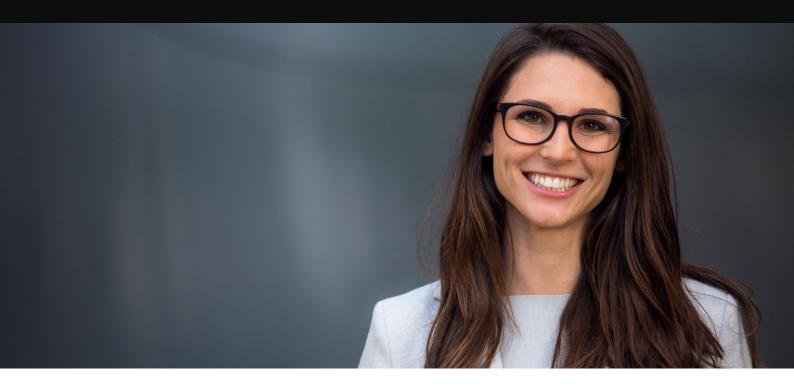
## About the MDA Service

## Overview

Under the MDA Service you retain beneficial ownership of the fixed income securities held for your MDA(s), whilst benefiting from your Investment Manager's experienced portfolio management.

Your portfolio will be managed in line with your selected Investment Mandate(s).

Under the MDA Service you may select from the Investment Mandates outlined in Section 3. The minimum investment amount is \$500,000 per Investment Mandate.



### Key benefits of investing through the MDA Service include

#### Experience

Experienced investment management – FIIG's appointed Investment Manager, has day-to-day management of your fixed income securities and products to invest and trade in accordance with your Investment Mandate. FIIG will provide its Investment Manager with a suite of bonds approved by FIIG, for the Investment Manager to make investment decisions regarding.

#### Ownership

Retain beneficial ownership – you retain beneficial ownership of your portfolio of fixed income securities which are held in your own custody account in your name.

#### Simplicity

Receive regular and timely income – you will receive your income in your Funding Account(s) within two (2) Business Days from the date on which it is received by FIIG from the security issuer. This can be reinvested, or the net proceeds can be transferred from your Funding Account(s) to your nominated account.

#### Transparency

Your monthly and annual statements, which are available online, contain details of your portfolio's investments, performance, valuations, transactions and income.

#### One Fixed Income Solution

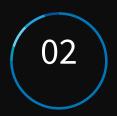
You will receive your fixed income, portfolio management with our appointed Investment Manager, administration, reporting and custody in one place.

#### **Easy Administration**

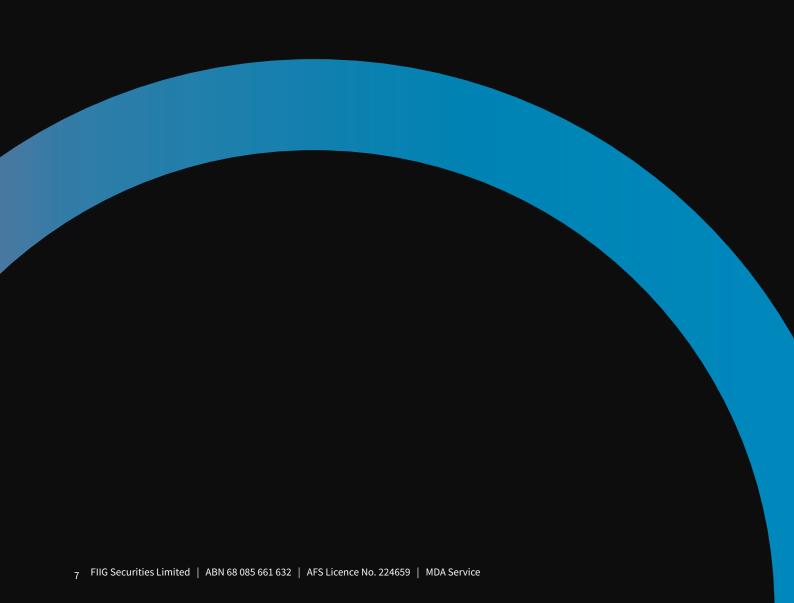
FIIG will receive and administer any notices and corporate actions related to your MDA.

#### Diversification

Your MDA will be invested in a minimum number of fixed income securities, as specified in your selected Investment Mandate(s).



# Key Features of the MDA Service



TERM OR FEATURE OF MDA SERVICE	DESCRIPTION
MDA Provider	FIIG Securities Limited
Investment Manager	FIIG Investment Management Limited ABN 69 626 345 104 AFSL
	509506 ("FIML"). FIML is a separate legal entity to FIIG.
Custodian and Administrator	FIIG Securities Limited, with JP Morgan appointed as sub-custodian.
Sub-Custodian	JP Morgan Chase Bank ("JP Morgan") (ABN 43 074 112 011 AFSL 238367
Investment Mandate	The MDA Service offers you the opportunity to invest
	in the following Investment Mandates.
	1. Investment Grade Portfolio; and
	2. Balanced Portfolio.
	*Each Investment Mandate requires a Minimum
	Investment Amount of \$500,000 AUD.
	The details of the Investment Mandates are set out in
	Section 3 of this Information Memorandum.
Managed Discretionary Account (MDA)	Your portfolio, managed by your Investment Manager in
	accordance with your selected Investment Mandate.
Investor Eligibility	Investment through the MDA Service is only available to investors who are
	both Wholesale Clients (within the meaning of s761G or s761GA of the Act)
	and Australian tax residents. Investors must be able to provide documentary evidence to support both these investor eligibility requirements.
Minimum Investment Amount	\$500,000 AUD
In specie Transfers	You can transfer your existing eligible fixed income investments
·	into your MDA. In Specie transfers are subject to the investments
	meeting the parameters of your selected Investment Mandate,
	including but not limited to being sufficiently liquid to trade (having
	regard to market conditions), satisfying the minimum parcel sizes for Austraclear or Euroclear, and being held in Australian currency.

TERM OR FEATURE OF MDA SERVICE	DESCRIPTION
Funding Account	To use the MDA Service, you will be required to open an at-call cash management account with Macquarie Bank Limited ABN 46 008 583 542 AFSL No. 237502 ("Macquarie") or a replacement bank as selected by FIIG from time to time ("Funding Account")
	As a licensed Australian bank, Macquarie is subject to regulation by APRA and ASIC. Terms and Conditions apply and are included in the Product Information Statement including any fees and charges that may be payable to Macquarie. For further information on the Macquarie cash management please visit Macquarie's website.
	FIIG may receive commissions from Macquarie, which will be disclosed in our Financial Services Guide.
	As part of your MDA Service, you will authorise FIIG to operate and maintain the Funding Account on your behalf for the sole purpose of providing you an MDA Service.
Fixed Income Securities	Your MDA will be invested in cash and fixed income securities at the Investment Manager's discretion but in compliance with your selected Investment Mandate. See section 4 for more details.
Income Payments and Re-Investment	Coupons, interest, maturity payments, redemption payments, sale proceed
	repayments of principal and other distributions paid on your MDA portfolio will be paid directly into your Funding Account associated with your MDA.
	Any income earned on your investments in your MDA portfolio/s, including distributions, interest, coupons, and capital gains will accumulate in your Funding Account for reinvestment in accordance with your Investment Mandate, unless you expressly elect on the FIIG MDA Application Form to automatically transfer distributions, interest and coupons on your investments (net of fees and expenses and subject to any imposed the minimum balance requirement of your nominated account).

#### TERM OR FEATURE OF MDA SERVICE

#### **DESCRIPTION**

## Withdrawing Funds and Terminating your MDA

You may withdraw funds from, or terminate, your MDA Service by giving FIIG:

- 1. Ten (10) Business Days written notice in respect of a request for a withdrawal; and
- 2. Thirty (30) days written notice in respect of a notice of termination of your MDA Service.

When withdrawing your funds, you will have a choice between having:

- 1. Your assets sold by the Investment Manager and the proceeds paid to your nominated bank account;
- 2. Your assets transferred (in specie) out of your MDA but remaining in FIIG's custody, in another suitable FIIG product:
- Your assets transferred (in specie) out of your MDA to another custodian (NB: transferring assets out of your MDA to another custodian is subject to meeting the minimum Austraclear or Euroclear requirements); or
- 4. A combination of the above at your discretion.

FIIG will need to ensure there is sufficient ability to sell down any fixed income products that you have requested to withdraw and/or to close down your MDA Service. If FIIG is unable to sell down your fixed income products for a legitimate business, compliance or legal purpose in accordance with the prescribed notice period (set out above) to withdraw or close down your MDA Service, FIIG will contact you.

Unless you terminate your MDA Agreement, you must maintain the Minimum Investment Amount unless failure to do so is due to a diminution in value of your portfolio (i.e. rather than withdrawals).

#### Reporting

You will have secure online access to your monthly and annual MDA statements, detailing:

- Investments
- Portfolio Performance
- Fixed income holding valuations
- Funding Account balances
- Investment income
- Fixed income transactions
- Security ratings
- Portfolio expenses and fees

#### TERM OR FEATURE OF MDA SERVICE

#### **DESCRIPTION**

## Key risks of investing through the MDA Service

There are a number of risks associated with investing in a MDA.

Section 5 of this Information Memorandum outlines some of those risks in more detail. Risks associated with making an investment in our MDA Services include (but are not limited) to:

- Interest rate risk
- Market risk
- Credit risk
- Operational risk
- Liquidity risk
- Investment manager risk
- Risk of losing part, or all of your capital investment.

You should understand the risks of making an investment in the MDA Service. FIIG recommends that you seek independent accounting, financial, taxation and legal advice tailored to your specific objectives, financial situation or needs, prior to making any decision to invest using the MDA Service.

#### Conflicts of Interest

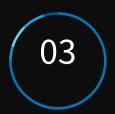
FIIG performs a number of roles in relation to your MDA including:

- Appointing an Investment Manager with investment discretion over your fixed income investments;
- Acting as custodian for your fixed income investments (with the exception of the Funding Account and term deposits, which may be held in your name);
- Providing dealing services, under which FIIG transacts with your MDA as principal (i.e. it will buy Bonds from, and sell Bonds to, your MDA as principal); and
- Acting as the arranger or distributor for Bonds potentially invested in by your MDA.

These roles raise a number of conflicts of interest for FIIG in relation to the MDA Service.

Section 7 describes some of the significant conflicts of interest identified by FIIG, and how FIIG manages them.

### TERM OR FEATURE OF MDA SERVICE **DESCRIPTION Fees and Costs** FIIG will charge your Funding Account the following fees, on a prorated monthly basis: Management Fee Balanced Portfolio: 0.64% per annum (including GST) Investment Grade Portfolio: 0.54% per annum (including GST) Custody and Administration: 0.11% per annum (including GST) for the first \$5M; and 0.06% per annum (including GST) for additional amounts over \$5M The Management, Custody and Administration Fees are calculated on the value of the investments in your MDA. Amounts held in your funding Account(s) will be included in FIIG's calculation of the MDA value for the purpose of determining the Management Fee, but will not be included in the calculation of the MDA value for the purpose of determining the Custody and Administration Fees.



## MDA Service Investment Mandates

### Overview

This section provides an outline of the two Investment Mandates offered under the MDA Service.

Subject to meeting the Minimum Investment Amount of \$500,000 AUD for each Investment Mandate, you may instruct your Investment Manager to manage your MDA in accordance with one of the Investment Mandates outlined below. For all Investment Mandates, each of the parameters outlined in the tables are subject to:

The Investment Manager's discretion to allocate large proportions of your portfolio (up to 100%) to cash (including cash held with a single financial institution), for example during periods of extreme market volatility or uncertainty or if there is another legitimate purpose to do so.

INVESTMENT GRADE PORTFOLIO			
Investment Objective	The Investment Grade Portfolio aims to provide:		
	i. Direct access to regular income; and		
	ii. Exposure to investment grade credit only.		
	The Investment Grade Portfolio will provide investors exposure to a diversified portfolio of quality Investment Grade senior and subordinate fixed income securities which can produce reliable and regular income with greater capital stability.		
	This Mandate will have a lower entry yi a likely higher probability of capital sta	eld, a lower coupon (income) yield and bility than the Balanced Portfolio.	
Holding Limits	Liquid Assets	Cash (excluding Funding Account minimum)	
	Security Credit Rating	Investment Grade Only	
	(As rated by at least one internationally recognised credit rating agency)		
	Fixed Income Issuer Concentration	Up to 25% exposure to any one issuer	
	Fixed Income Security Concentration	Up to 15% exposure to any one issue	
Minimum number of Bonds	A minimum of ten (10) Bonds will be in	)) Bonds will be included in each MDA.	
FIIG Arranged Bonds	FIIG Arranged Investment Grade Bonds will not comprise more than <b>30%</b> of the value of your MDA, or more than 11% for a single FIIG Arranged issuer.		
Approved Currencies	Only Australian dollar denominated investments.		

	BALANCED PORTFOLIO		
Investment Objective	The Balanced Portfolio aims to invest investment grade and sub-investment		
	i. Direct access to higher regular inc	come; and	
	ii. Investing in both senior and subcof Sub-Investment Grade and Un		nes
	The Balanced Portfolio aims to deliver the Investment Grade Portfolio throug portfolio of higher risk (senior and subgrade fixed income securities, in conjulower risk (senior and subordinate) invesecurities, which collectively produce of this Mandate will have a higher entry yand a lower probability of capital stabi	h exposure to a mor ordinate) non-invest nction with an alloc restment grade fixed reliable and regular yield, a higher coupc	e diversified transfer to the come transfer to the come.
Holding Limits	Liquid Assets	Cash (excluding Funding Account minimum)	Up to 100%
	Security Credit Rating  (As rated by at least one internationally	Investment Grade Only	Up to 100%
	recognised credit rating agency)	Sub-Investment Grade and Unrated	Up to 50%
	Fixed Income Issuer Concentration	Up to 25% exposu	re to any one issuer
	Fixed Income Security Concentration	Up to 15% exposu	re to any one issue
Minimum number of Bonds	A minimum of ten (10) Bonds will be in	Lucluded in each MDA.	
FIIG Arranged Bonds	FIIG Arranged Bonds will not comprise of your MDA, or more than 11% for a si		
Approved Currencies	Only Australian dollar denominated in	vestments.	



## How your MDA works

### Overview

The MDA Service provides management with an appointed Investment Manager, administration, reporting and custody services in relation to a portfolio of fixed income securities or investments and cash, providing you with access to FIIG's expertise in managing your fixed income investments. The service allows you to select from one or more of the Investment Mandates outlined in Section 3. The assets in your MDA portfolio/s will be held by FIIG in your name, as beneficial owner, in custody with FIIG via FIIG's sub-custodian JP Morgan (or, in the case of the Funding Account(s) and term deposits, may be held directly in your name).

As a MDA Service's client, the Investment Manager will construct and manage your fixed income portfolio in a manner consistent with the parameters of the FIIG-prepared Investment Mandate(s) you select.

Your MDA Service includes the following services:

Determination of the fixed income asset allocation for your portfolio by the Investment Manager in accordance with the parameters of your Investment Mandate(s);

- Investment and ongoing management of your fixed income portfolio by the Investment Manager in accordance with the parameters of your Investment Mandate(s);
- Regular monitoring of your MDA(s) by your Investment Manager, including identifying market opportunities and risks with the aim of enhancing performance and managing risk within the Investment Mandate parameters;
- Custody and administration of your MDA(s) and corporate actions; and
- Monthly and annual reporting on your MDA holdings, transactions, income, performance, fees and expenses.

FIIG retains overall responsibility for the provision of the MDA service, including compliance with all applicable laws, regulations, and licence conditions and for the oversight of any service providers, including the Investment Manager.



#### **Fixed Income Securities**

Your MDA will be invested in cash products and fixed income securities at the Investment Manager's discretion but in compliance with the parameters and conditions of your Investment Mandate outlined in Schedule 1 of the MDA Agreement. Examples of cash products and fixed income securities that may be included in your MDA include (subject to chosen Investment Mandate):

- Cash
- Hybrid securities
- Index-linked bonds
- Government, semi-government and Corporate
- Bonds that are secured, unsecured, rated, unrated, senior, subordinate and/or guaranteed
- Asset-backed securities (including Residential and Commercial Mortgage-Backed Securities (RMBS & CMBS) and other loan receivables)
- Structured credit products

The above list is not exhaustive. FIIG has a robust review, governance and approval process for every product within the Investment Mandate. FIIG considers a number of factors including, but not limited to, the suitability of the security having regard to the Investment Mandate, the nature of the security, any redemption or conversion features a security may have and the credit risk of the issue, issuer and/or guarantor(s).

#### Ownership of Assets – Custody

FIIG acts as custodian for the investments in your MDA Service(other than the Funding Account(s) and term deposit investments, which may be held directly in your name). FIIG has appointed JPMorgan as sub-custodian. FIIG may change sub-custodians at its discretion if has a legitimate business, legal or compliance reason to do so and undertakes to provide you with at least 30 days' notice.

The legal interest in investments will be held with Austraclear or Euroclear, however the beneficial ownership will be recorded in your name by FIIG as custodian.

As part of your MDA Service, you will need to enter into a Custody Agreement with FIIG. The terms of the Custody Agreement, which forms part of this MDA Agreement, is available at www.fiig.com.au/custodyterms.

#### **Minimum Investment Amount**

The Minimum Investment Amount required to be eligible for the MDA Service is \$500,000AUD. Should the value of your investment in your MDA fall below the relevant minimum investment amount for any reason (other than a diminution in value of your investments), FIIG may terminate this MDA Agreement if it had a legitimate business, compliance or legal purpose to do so.

#### **Method of Contribution**

Once you have entered into the MDA Agreement with FIIG, you can choose to make your initial and any future additional contributions to your MDA by:

- 1. Depositing cash into your Funding Account;
- In specie transfer of agreed investments, subject to certain conditions being satisfied (see below 'In Specie Transfers'); or
- 3. A combination of the above at your discretion if both options are available to you.

#### **In Specie Transfers**

You can transfer your existing fixed income investments into your MDA with our consent.

We will consent to in specie transfers where the investments meet the Investment Mandate, are sufficiently liquid to trade (having regard to market conditions), satisfy the minimum parcel sizes for Austraclear or Euroclear (if applicable) and are Australian currency.

Once received, fixed income investments will be valued based on the valuation principles outlined under 'Asset Valuations' in this section. Upon transfer into your MDA, fixed income investments may be held or sold by your Investment Manager in accordance with your selected Investment Mandate or if there is a legitimate business, legal or compliance reason to do so.

#### Funding Account(s)

MDA Service clients are required to open and retain a Funding Account. Your Funding Account will form the transaction cash account for the purposes of the MDA, and will be used by FIIG and your Investment Manager to:

- Fund the acquisition of assets that form part of your MDA;
- Receive maturities of your investments in your MDA;
- Receive income directly from your investments in your MDA;
- Make payments in connection with the MDA Service, including fees and expenses; and

 Accumulate income to be reinvested if you have instructed FIIG and/or your Investment Manager to reinvest your income.

When applying for a MDA Service you will provide FIIG with instructions to open, operate and maintain a Funding Account on your behalf.

You will receive an email from FIIG noting that a Funding Account (or Funding Accounts in the case of multiple accounts / Investment Mandates) has been opened by FIIG on your behalf. The email will provide the terms and conditions for this account.

The Funding Account will be opened in your name (matching the name of your MDA Service Application Form) and will not be held in custody by FIIG. Under the terms in this MDA Service Information Memorandum, you provide authority to enable FIIG and/or the Investment Manager to do on your behalf as required and for the below legitimate purposes only, to:

- Access information about your Funding Account(s);
- Make withdrawals from, or deposits to, your Funding Account(s) to settle securities acquired or sold in accordance with your Investment Mandate;
- Make withdrawals from the Funding Account(s) for the purpose of paying fees and expenses related to your MDA Service under the MDA Service Agreement;
- Deposit coupon and interest payments or maturing capital amounts; and
- Instruct the Funding Account Provider of a change to the personal information associated with the Funding Account and use best endeavours to update these details within five (5) Business Days of receipt of written instructions from you.

#### FIIG requires that:

- You maintain a balance in each of your Funding Account(s) of at least 0.5% of the value of the MDA Service associated with the Investment Mandate at any time to ensure sufficient funds are available to meet your fee and expense obligations; and
- You do not use your Funding Account(s) for any purpose other than those relating to the MDA Service and therefore consent to being provided with online 'view access' to this account.

#### **Income Payments and Reinvestment**

Income payments, including coupons, interest, maturity payments, redemption proceeds and other distributions on securities in each of your MDA Service/s, will be paid into your Funding Account upon receipt by FIIG.

When investment income is paid into your Funding Account, it will accumulate in your Funding Account for reinvestment in accordance with your Investment Mandate unless you expressly elect on the FIIG MDA Application Form to automatically transfer distributions, interest and coupons on your investments (net of fees and expenses and subject to maintaining the minimum balance to your nominated account).

If you elect to have your income reinvested, then income received will accumulate in your Funding Account(s) until sufficient funds are available to meet the minimum parcel size for the relevant cash product or fixed income security to be acquired by your MDA in accordance with your Investment Mandate.

You may change the default option of reinvestment or any instructions previously provided to FIIG at any time after your MDA Service has been activated, by completing a 'MDA Change of Details Form'. FIIG may take up to ten (10) Business Days from receipt of the form to give effect to your amended instructions.

#### **Asset Valuations**

FIIG will determine the valuation of your MDA Service portfolio for the purposes of providing you with reports and as the basis for calculating fees.

FIIG will determine values as follows:

- Cash (including your Funding Account balance(s))
  and term deposits will be valued based on the
  deposit balance as advised and calculated by the
  relevant Authorised Deposit-taking Institution with
  whom the investment has been made; and
- Other fixed income securities (including bonds and asset backed securities) will be valued using valuations sourced from an independent provider of fixed income pricing data.

Independent providers of fixed income valuations provide accurate, objective and unbiased valuation of fixed income securities using methodology based on prevailing market conditions, recognised valuation methods.

They will apply a combination of actual transaction data, pricing models, relevant benchmarks and relative value analysis. This process ensures that the valuation is derived through an independent and robust process.

Under the terms in this MDA Service Information Memorandum, you are required to acknowledge and accept the use of third-party valuation data provided through the MDA Service.

#### Reporting

Secure online monthly and annual reports and current holdings will be made available to you in relation to your MDA. These reports will provide information relating to the following during the relevant reporting period:

- O Investments:
- Portfolio Performance;
- Holding valuations;
- Funding Account balances;
- Transactions;
- Investment income;
- Holding security ratings; and
- Portfolio expenses.

#### **Transaction Contracts and Coupon Advices**

Contract notes providing details of each transaction FIIG and/or the Investment Manager makes in relation to your MDA, as well as coupon advices, will be uploaded to MyFIIG account for you to view/download at your convenience.

Please call FIIG on 1800 01 01 81 or email clientservices@fiig.com.au to obtain copies of your contract notes and coupon advices.

#### **Maturing Fixed Income Securities**

FIIG expects that your MDA Service portfolio may hold a number of fixed income securities that have different maturity dates. When a fixed income security matures, the amount paid by the issuer of the security will be reinvested in line with your Investment Mandate. For clarity, the amount paid by an issuer as a result of a maturing security, redemption or sale proceeds, will be paid into your Funding Account before being reinvested. Such amounts will not be subject to an instructions that you have provided in relation to payments of income.

#### Changing your Investment Mandate

Your Investment Mandate may only be changed by agreement between the parties. Such agreement must be documented in writing.

You must maintain the Minimum Investment Amount when changing your Investment Mandate.

Changing your Investment Mandate may involve the sale of some or all of the existing fixed income securities in your MDA Service to ensure that holdings align with your newly specified Investment Mandate.

Subject to market conditions, the Investment Manager will seek to change your holdings in your MDA Service as soon as is reasonably practicable, after the parties have agreed to the new Investment Mandate and such agreement has been documented in writing.

However, you may experience a loss of capital when changing your Investment Mandate due to changes in the market (such as interest rate and credit movements), transaction costs in disposing of your securities, and securities in your MDA Service portfolio being sold prior to maturity.

The time it will take to change the holdings in your MDA, so that they are consistent with your new Investment Mandate, may be influenced by a number of factors, including the market liquidity for certain fixed income securities at the time of amending the Investment Mandate. Whilst FIIG or the Investment Manager makes no representations to this, it is estimated that the average maximum period of time it will take to make the relevant adjustments to the holdings in your MDA will be less than thirty (30) Business Days from the time the parties agree to the new Investment Mandate and document the agreement in writing.

#### Withdrawal of Investments

You may withdraw funds from your MDA Service by giving FIIG ten(10) Business Days prior written notice.

You may request that FIIG satisfy your withdrawal by the following options:

- 1. Having your assets sold by FIIG and the proceeds paid to your Funding Account or other nominated bank account;
- Having your assets transferred (in specie) out of the MDA but remaining in FIIG's custody (where applicable);
- Having your assets transferred (in specie) out of the MDA to another custodian, at your direction (NB: transferring assets out of your MDA to another custodian is subject to meeting the minimum Austraclear or Euroclear requirements); or
- 4. A combination of the above at your discretion.

Upon receipt of your request, FIIG will seek to satisfy your withdrawal as soon as is reasonably practicable.

Where a cash withdrawal is requested, FIIG may need to sell assets to fulfil your request. Due to a potential lack of market liquidity at the time of your withdrawal request, this

may result in a delay in the satisfaction of your withdrawal request and a potential loss of capital. If your withdrawal requests requires your fixed income products to be sold, FIIG will need to ensure there is sufficient ability to sell down based on market circumstances. If FIIG is unable to sell down your fixed income products in accordance with the prescribed notice period (set out above), FIIG will contact you to provide you with alternative options.

The minimum investment size per security may also result in more cash being made available than you have requested. For example, bonds can only be traded in minimum denominations of \$10,000 or lots of \$10,000, then in the event of a \$5,000 withdrawal request, a surplus of \$5,000 cash may also become available to you for withdrawal or be held for reinvestment once additional funds accumulate.

Where a request is received to transfer assets (in specie) out of your MDA to another custodian, FIIG will need to ensure that the assets meet minimum Austraclear or Euroclear requirements for the transfer.

You will also be required to ensure that any withdrawal does not impact your ability to maintain the Minimum Investment Amount.

#### Termination of your MDA Service with FIIG

To terminate this MDA Service Agreement, you must give FIIG thirty (30) days' prior written notice.

Upon termination of your MDA, if you elect for FIIG to sell your assets and pay the proceeds to your Funding Account(s) or nominated bank account, FIIG will undertake best endeavours to sell the bonds as soon as is reasonably practicable considering market conditions (including the liquidity of the securities). If FIIG is unable to sell down your fixed income products within the required notice period due to market volatility, FIIG will notify you accordingly.

FIIG will continue to charge the MDA Management, Custody and Administration Fee until all net proceeds from the sale of assets and any associated coupon payments have been deposited into your Funding Account(s) or the assets transferred in specie out of your MDA. For clients who elect to have assets remain in FIIG's custody, and for clients who do not make an election their assets will remain in FIIG custody and, the terms of the Client Custody Agreement will continue to apply, which may include certain fees and charges.

Funds received in relation to the sale of individual fixed income securities held in your MDA will be deposited into your Funding Account(s) as each holding is sold. You should be aware that selling assets under this option may result in a reduction of capital value and capital losses.

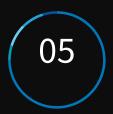
Upon finalisation of your termination request, FIIG will no longer operate or maintain your Funding Account and will therefore notify the Funding Account Provider that FIIG's' authority has been terminated.

FIIG will use best endeavours to arrange for your complete online access to this account within thirty (30) days of receipt of instructions to withdraw, or written notice terminating the MDA Agreement.

#### **Compliance with Investment Mandate**

If your MDA ceases to comply with the parameters and conditions of your Investment Mandate after an investment is made due to reasons outside of FIIG's control (e.g. because of changes in value of assets within your portfolio), such change will not constitute non-compliance with of your Investment Mandate or a breach of the MDA Agreement.

In these circumstances, FIIG will use its reasonable endeavours to rebalance your MDA to ensure it satisfies the parameters and conditions of your Investment Mandate as soon as is reasonably practicable after becoming aware of the imbalance. A rebalance in these circumstances might include selling investments.



## Risks

### Overview

There are a number of risks associated with investing in an MDA Service and using the MDA Service and it is important you understand the risks that can affect your investments. Set out on the following pages are some of the significant risks associated with using the MDA Service and your Investment in a MDA Service.

The risks described in this Information Memorandum are not exhaustive and FIIG cannot eliminate all risks nor guarantee that the methods FIIG may use will be successful in managing the risks.

Before investing in a MDA you need to give consideration to your own objectives, your financial situation and needs, and the level of risk you are prepared to accept.



Your decision to invest in a MDA portfolio using the MDA Service might be influenced by:

- The period of time you are looking to invest; whether you need capital growth on your investment, are seeking capital preservation and/or require a regular income;
- Whether you would prefer to make specific self-directed investment decisions; and
- How the risks associated with an investment in a MDA interact with your other investments.

As the risks noted in this Information Memorandum does not take into account your particular circumstances, objectives, financial situation or needs, you should consider taking the following steps before making a decision about investing or reinvesting in a MDA portfolio:

- Obtain professional advice to determine if the MDA Service and the Investment Mandate suit your particular investment objectives, financial situation and needs; and
- Regularly review your investments in light of your particular objectives, financial situation and needs.

There is no guarantee of the performance of the investments within the limits or guidance of the Investment Mandate. Investing in a MDA portfolio may result in a part or total loss of capital invested

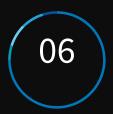
RISK	DETAILS
General Risk:	In general, cash and fixed income securities can provide greater certainty in income flows and can offer greater capital price stability than alternative investments, such as shares and property. However, there are a number of risks associated with investing in fixed income securities that can result in significant variability in investment returns and a loss of income or capital value.
Credit Risk:	Credit risk is the risk of loss incurred when the issuer of a bond or other security fails to meet their principal, interest or other obligations when they are due. In these circumstances the security can lose some or all of its value.
Capital Risk:	Capital risk refers to the possibility of losing all or part of your capital invested. The level of capital risk varies depending on which investments you hold in your MDA. In theory, holding a diversified, well-rated portfolio of bonds which sit higher up the capital structure will lessen your capital risk.
Liquidity Risk:	Liquidity refers to the ease with which an asset can be traded (bought and sold) in the marketplace at its current value. Some fixed income securities can be more liquid than others, with lower rated structured bonds generally being less liquid than higher rated vanilla bonds. An asset subject to liquidity risk may be more difficult to trade and it may take longer for the full value of the asset to be realised (if it can be realised at all).
Market Risk:	Market risk is the risk that the value of the assets in your MDA portfolio will decrease due to movements in markets caused by factors such as the movement of cash rates, outright interest rates, interest rate curves, credit spreads, the stock market, political and economic climate, legal and tax conditions, commodity prices and environmental events.



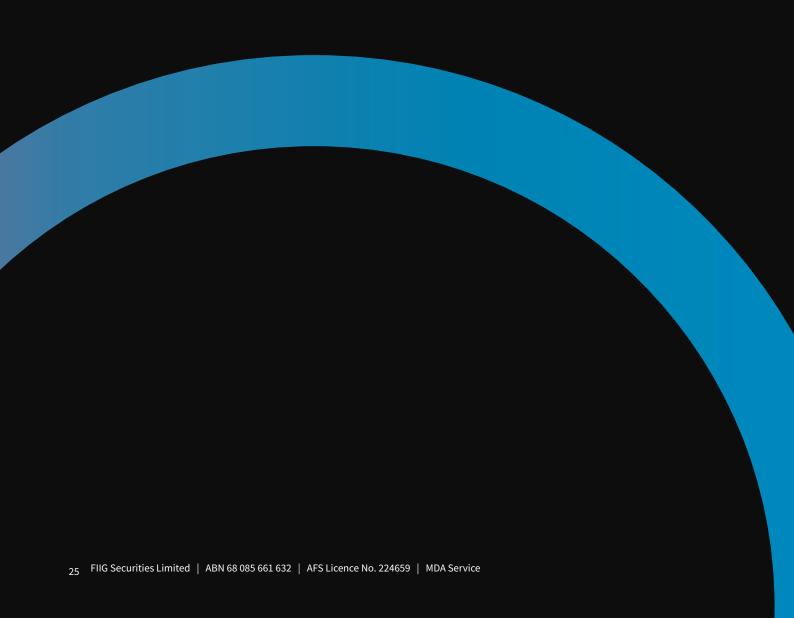
RISK	DETAILS
Regulatory and Business Risk:	Changes in corporate, taxation or other relevant laws, regulations
	or rules may adversely impact your Investment. For example, such
	changes may adversely affect the ability to execute certain investment
	strategies, which could have a material effect on performance. The
	laws affecting unregistered managed investment schemes and
	managed discretionary accounts may also change in the future.
Concentration Risk:	Concentration risk relates to the risk that a portfolio of assets may
	experience a higher level of volatility or loss when exposed to a smaller
	number of investments. Your Investment Mandate may have limits as
	to the minimum number of bonds your MDA portfolio will hold.
Volatility Risk:	Volatility risk refers to the potential for the price of securities in your MDA
Totaling mon	portfolio to vary, sometimes markedly and over a short period of time. The
	value of your portfolio at any time will be subject to market movements.
Investment Manager Risk:	Manager risk is the risk that the Investment Manager or Investment Mandate
	relating to your MDA under-performs as a result of negative factors impacting
	the Investment Manager's ability to appropriately manage the MDA accordin
	to the agreed Investment Mandate objectives. These factors include, but
	are not limited to, the loss of key staff, inadequate portfolio management
	systems, and inadequate measures to address conflicts of interest.
Interest Rate Risk:	Movements in domestic and international interest rates
	may cause the value of your investment to decline.
Operational Risks:	The risk of loss resulting from inadequate or failed internal processes,
	people and systems. Adverse impacts may arise internally through
	human error, technology or infrastructure changes, or through
	external events such as third-party failures or crisis events.
Early Withdrawal and Termination Risk:	Unless you have provided notification of a withdrawal or termination in
•	relation to your MDA, your portfolio will be managed on the basis that you
	will continue to invest in your MDA long term, or otherwise in accordance
	with the investment horizon specified in the Investment Mandate. Should
	you seek an early withdrawal or termination of your MDA, FIIG will seek
	to satisfy your request in accordance with the procedures outlined in
	this MDA Service Agreement. This may result in you receiving less back
	than you would if you held your investments until their maturity date.
Counterparty Risk:	Counterparty risk is the risk of loss due to a counterparty not
	honouring a financial commitment, which may cause the value of
	your portfolio to fall. Counterparties include custodians, dealers,
	sellers, buyers, brokers, settlement houses, issuers of fixed interest
	securities, banks and other Authorised Deposit-taking Institutions.
Inflation Risk:	The real value of the investments in, and income earned on,
	your MDA may reduce over time as a result of inflation.



RISK	DETAILS
Portfolio Establishment Risk:	It may take time for your MDA portfolio to become fully invested.  During the initial deployment of the amounts you invest in your MDA, your portfolio may not be diversified in line with the limits outlined in your Investment Mandate and be subject to greater volatility than once your investments are fully deployed.
Delay in the reinvestment of income:	If you instruct the Investment Manager to reinvest income earned on your MDA portfolio, it may take time for this income to be reinvested. For instance, delays to reinvesting may arise if:  There are insufficient funds in your Funding Account(s) to meet the minimum investment size for a particular fixed income security; or  There is a lack of market liquidity, which causes delays in the Investment Manager identifying a suitable Investment opportunity. Such delays may cause your income to remain in your Funding Account(s) where it may earn less interest than if it were invested in accordance with your Investment Mandate.
Valuation:	As set out in Section 4, FIIG's methodology and the calculation of the value or price of the securities or fixed income investments included in your MDA portfolio (via and external fixed income valuation service provider) are subject to market changes and change without notice to you and may vary from the actual market price available to transact in these securities from time to time. FIIG does not make a market in these securities, and does not guarantee or represent the accuracy or reliability of the valuation or pricing as set out in Section 4, which is obtained by FIIG from external sources.



## Fees





This section outlines the fees and expenses you will incur when investing in a MDA Service. Fees and expenses will be deducted directly from your Funding Account(s) associated with your Investment Mandate.

Should you have insufficient funds in your Funding Account(s) to pay all fees and expenses, FIIG is entitled to deduct such fees and expenses from income payments (including interest and coupons) received in connection with your MDA Service, or to sell assets held in your MDA and to apply the proceeds to cover these amounts.

#### Management, Custody & Administration Fee

The Management, Custody and Administration Fees (shown below) are calculated daily on each of your MDA balances and charged monthly in arrears.

#### Management Fee

- Balanced Portfolio: 0.64% per annum (including GST)
- Investment Grade Portfolio: 0.54% per annum (including GST)

#### **Custody and Administration:**

- o 0.11% per annum (including GST) for the first \$5M; and
- 0.06% per annum (including GST) for additional amounts over \$5M

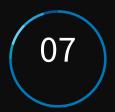
Amounts held in your funding Account(s) will be included in FIIG's calculation of the MDA value for the purpose of determining the Management Fee, but will not be included in the calculation of the MDA value for the purpose of determining the Custody and Administration Fees.

Refer to "Asset Valuation" in Section 4 for an explanation of how the value of the investments in your MDA are determined.

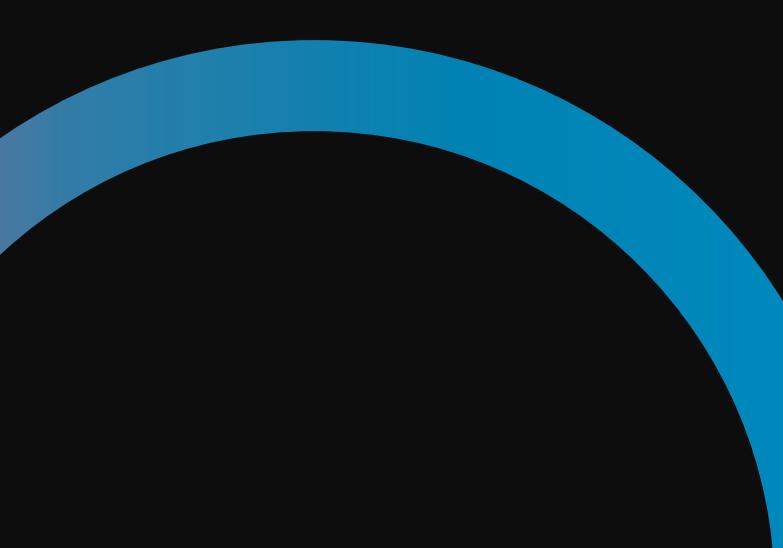
#### **Transfer Fee**

Should you instruct FIIG to transfer any asset(s) in your MDA to an external custodian, a Transfer Fee of \$300 (exclusive of GST) per security will be charged.

Until such time as this Transfer Fee is paid, FIIG will not be obliged to execute your instructions to transfer the asset(s).



## Conflicts of Interest



FIIG is acutely aware of the inherent conflicts of interest and has established a number of procedures to effectively manage these conflicts.

FIIG performs a number of roles in relation to your MDA Service including:

- Acting as MDA Provider for your MDA
- Appointing an Investment Manager with discretion over your fixed income investments subject to the Investment Mandate(s);
- Acting as custodian for your investments; providing dealing services under which FIIG transacts with your MDA as principal (i.e. it will buy Bonds from, and sell Bonds to, your MDA);
- Acting on behalf of multiple clients, including MDA holders and DirectBonds clients, when transactions occur where a MDA is selling a fixed income security and another MDA is buying that fixed income security, or a DirectBonds client is selling a fixed income security and a MDA is buying that security (i.e. acting on behalf of both the seller and buyer of bonds); and
- Acting as the arranger or distributor for Bonds invested in by your MDA.

These roles raise a number of conflicts of interest for FIIG in relation to the MDA Service.

When you sign the MDA Agreement, you acknowledge disclosure of FIIG's conflicts of interest and give your informed consent to FIIG to act on your behalf.

#### FIIG Principal Dealing

FIIG will (as principal) sell bonds to, and buy bonds from, your MDA. These transactions will be managed for your MDA Service by your Investment Manager. Under these principal transactions, FIIG acts (in a principal capacity) as the counterparty, that is, the seller or purchaser of the bonds that are bought or sold by your MDA. Given this dual capacity, conflicts of interest arise in relation to FIIG's principal dealing with your MDA, which are managed as set out below.

All MDA trades must be executed via FIIG's Order Management System and Facilitation department and form part of FIIG's secondary trading service across all client types. Facilitation operates as a segregated business unit to ensure that FIIG's financial products and services are provided to clients honestly, efficiently and with reasonable diligence and

care. External third-party pricing and data feeds are used to determine the appropriate price for secondary market trading.

#### Volume-Based Remuneration

Your Investment Manager will not earn volume-based remuneration with respect to your MDA(s) portfolio. However, your Investment Manager will receive volume-based remuneration with respect to any DirectBond accounts in which they deal.

This conflict is managed by FIIG's Facilitation department. Facilitation oversees and approves all transactions between MDAs and DirectBond accounts. Elevated approvals are required in the event that a FIIG employee is acting on behalf of the Investment Manager and represents material volume on both sides of an MDA and DirectBond trade.

## FIIG Employee arrangements with Investment Manager

FIIG and the Investment Manager are separate and unrelated entities. However, employees of FIIG may also act as representatives of the Investment Manager and may provide services on behalf of the Investment Manager. This arrangement may give rise to potential conflicts of interest where an employee has duties to both FIIG and the Investment Manager in respect to the same investor or transaction.

While these arrangements are due to a legitimate business purpose, FIIG recognises that this arrangement may create perceived conflicts. FIIG manages this potential conflict through delineation of roles and responsibilities set out in its contractual arrangements with the Investment Manager. If appropriate FIIG will disclose any material conflicts to investors.

#### Portfolio turnover

FIIG's Shared Services teams monitor the turnover of each MDA Service to ensure compliance with the FIIG's compliance requirements

#### **FIIG Arranged Bonds**

FIIG carries on a business of sourcing, structuring, arranging and distributing new bonds and securities issued by various corporations or entities ('FIIG Arranged Bonds'). FIIG earns fees from the bond issuer for providing this service and may act as the custodian on behalf of holders of these bonds.

FIIG Arranged Bonds may also be subject to secondary market trading activity by FIIG from time to time. FIIG faces conflicts of interest in relation to a MDA Service investing in FIIG Arranged Bonds because FIIG's interests might be advanced by causing a MDA Service to acquire a FIIG Arranged Bond (for example, FIIG's fees might be increased if more of its clients acquire a FIIG Arranged Bond, and/ or its reputation might be enhanced by ensuring a successful capital raising, with strong pricing).

In these circumstances, FIIG's interests conflict with your interests in a MDA Service. You should be aware that for a limited number of bonds (including FIIG Arranged Bonds) FIIG may be the major dealer in a bond. As a consequence, the valuation for such bonds may be influenced by the bond prices supplied by FIIG to the independent provider of fixed income valuations.

MDA are eligible to participate in the new issue or secondary trading of a FIIG Arranged Bond subject to the limits stated in the relevant Investment Mandate. Refer to Section 3 for the specific limits applying to each Investment Mandate.

FIIG also manages these conflicts of interest through the Governance and separation arrangements described below. FIIG, overall will ensure it provides all its financial services honestly, efficiently and fairly in all circumstances.

#### Distributor of non-FIIG Arranged Bonds

FIIG also can act as the distributor of new issues of financial products arranged by third parties, whereby FIIG will be paid a fee by the originator or arranger. In these instances the fee payable differs with each issue. The level of fee will be disclosed in the disclosure document for the issue and is likely to be between 0% and a maximum of 1.00% of the amount invested.

FIIG faces conflicts of interest in relation to an MDA investing in non-FIIG Arranged bonds because FIIG's fees might be increased by causing a MDA to acquire a non-FIIG arranged bond. FIIG manages these conflicts of interest by appointment of an independent Investment Manager as described below.

#### **Governance and Separation**

The Investment Manager responsible for the dayto-day management of your MDA, including making investment decisions in accordance with your Investment Mandate, is a separate entity to FIIG and is completely separated from the following FIIG business units:

- The FIIG Origination team, which is responsible for arranging the issue of FIIG Arranged Bonds;
- The FIIG Facilitation team, which is responsible for the settlement of all transactions and pricing of securities; and
- The FIIG Shared Services Team and Compliance teams who are responsible for the oversight of ensuring no conflicts of interest ensue;
- The FIIG Research team.

FIIG maintains separation of its MDA business unit and its Facilitation business unit in the following ways:

- Separate personnel being members of each team (i.e. an individual FIIG employee (other than a Division Head cannot perform functions across multiple teams);
- Information barriers between teams; and
- Separate reporting lines, to ensure that a FIIG employee who may be acting as a representative of the Investment Manager for your MDA does not report to managers of other conflicting teams (i.e. the FIIG Facilitation team, or the FIIG Origination team);

#### Audit by Shared Services and Compliance Teams

As stated above, the Shared Services and Compliance teams are charged with oversight of the compliant operation of the MDA Service.

Specific responsibilities of these teams include, but are not limited to:

- Supervision and review of the ongoing compliance and performance by FIIG according to the terms of in this MDA Information Memorandum;
- Review of compliance of each MDA with their Investment Mandate; and
- Review of portfolio performance (taking into account market conditions).

#### **Commissions FIIG pays**

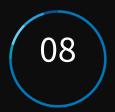
To the extent permitted by law, FIIG may agree to pay commissions to your referrer, including employees in other business units. These payments may be upfront, or ongoing "trail" commissions. The commissions are paid to your referrer at FIIG's sole discretion and will be paid out of FIIG's assets and will not represent an additional cost to you.

#### **Referral Scheme**

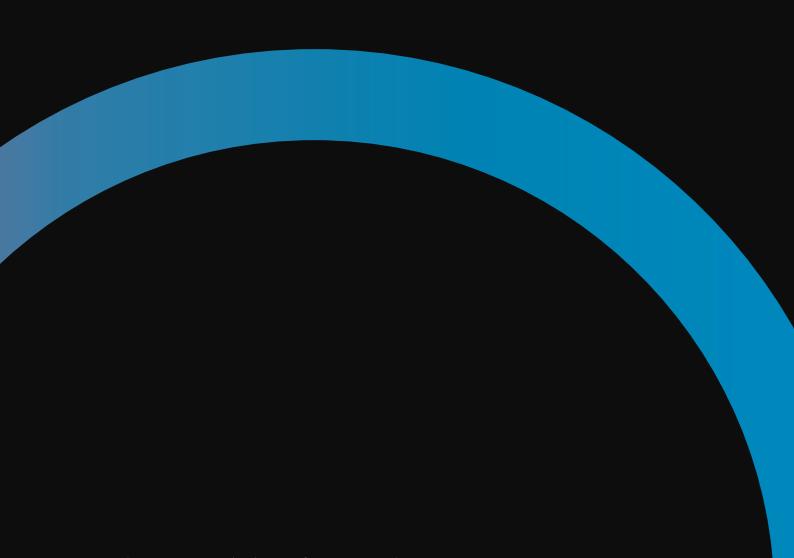
FIIG may pay a referral fee to external parties or employees upon referring clients to FIIG. This referral fee is paid to your referrer at FIIG's sole discretion and will be paid out of FIIG's assets and will not result in additional costs to you.

#### **Investment Manager**

FIIG may pay fees to your Investment Manager in connection with the services provided by the Investment Manager in relation to your MDA Service. These fees are paid at by FIIG for providing MDA Services on its behalf and will not represent an additional fee to you.



## General Information





#### **Auditor**

FIIG appoints a suitably qualified independent auditor to undertake regular GS007, financial and compliance audits.

#### Privacy

FIIG has created a Privacy Policy and Collection Statement ('Privacy Policy') in order to demonstrate FIIG's firm commitment to your privacy. FIIG is bound by the Privacy Act 1988 (Cth) and the Australian Privacy Principles.

FIIG will update the Privacy Policy from time to time if it has a legitimate business, legal or compliance reason to do so.

If it is changed, the changes will be posted on <a href="https://www.fiig.com.au/privacy-policy">https://www.fiig.com.au/privacy-policy</a> so that you are always understand what information we collect, how your information is securely stored and protected and under what limited circumstances your information will be disclosed by FIIG.

#### **Privacy complaint**

If you wish to complain about any breach of FIIG's Privacy Statement, the Privacy Act 1988 (Cth) or the Australian Privacy Principles, you should contact FIIG by any of the methods detailed below.

#### Contact

If you have any questions about the Privacy Policy, you should contact:

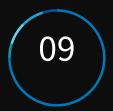
Legal and Compliance

FIIG Securities Limited

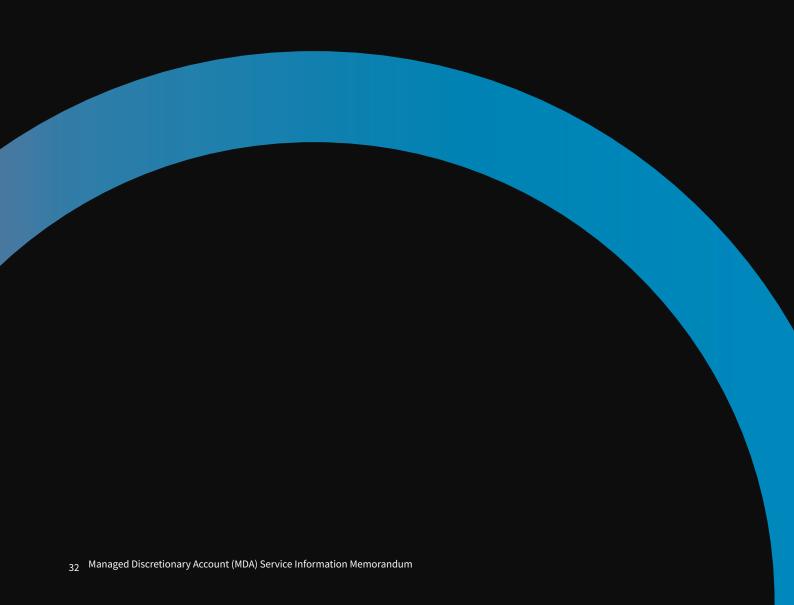
Level 13, 259 Queen Street Brisbane QLD 4000

Telephone: +61 7 3231 6666 Facsimile: +61 7 3231 6699

Email: compliance@fiig.com.au



Tax





#### **Taxation information**

Australian taxation law is complex and the impact of that law on you may vary according to your individual circumstances. Further, the treatment of your investments can also be subject to tax risk on the basis that taxation laws and relevant administrative practices are subject to change, possibly with retrospective effect.

Investment decisions you make (including in relation to the MDA Service) may have tax and stamp duty consequences. The particular tax implications (and their impact on you) will depend on your individual circumstances. You are responsible for all such consequences that arise in connection with your assets, including those held in your MDA.

Generally, you will be liable to pay tax on any assessable income that arises in relation to the disposal of assets or otherwise in respect of those assets, and on interest and income from your investments during the financial year (even if the income is reinvested). This assumes that you can treat yourself as being directly taxable in respect of all income or gains attributable to the assets and that you have an absolute, indefeasible entitlement as against the Custodian.

In all cases, FIIG recommends that you seek professional tax advice appropriate to your circumstances before you choose to invest through the MDA Service. FIIG does not provide tax advice and is not a registered tax agent or tax (financial) advisor, nor are any of FIIG's employees or authorised representatives.

It is not compulsory for you to quote your Tax File Number (TFN). However if you do not do so, you may be taxed at a higher rate or we may not be able to provide MDA Services to you. In order to open your MDA, FIIG requires you to quote your TFN or ABN in the relevant section of the MDA Application Form. By supplying your TFN or ABN, you authorise FIIG to apply it to all investments made through the MDA Service on your behalf.

#### Common Reporting Standard (CRS)

FIIG reports financial account information on non- residents to the ATO annually, in accordance with Australian CRS legislation. The ATO then exchange this information with the participating foreign tax authorities of those non-residents.

#### U.S. Foreign Account Tax Compliance Act (FATCA)

FIIG is registered as a Reporting Australian
Financial Institution under the Inter-Governmental
Agreement (IGA) in relation to FATCA.

FIIG will conduct due diligence on investors to comply with the FIIG's obligations under the IGA. Prospective investors will need to provide FIIG with certain information and/or documentation when applying for a MDA Service and existing investors may need to provide FIIG with certain information and/or documentation on request.

FIIG will report information in respect of certain investors and their MDA Service to the ATO. Broadly,

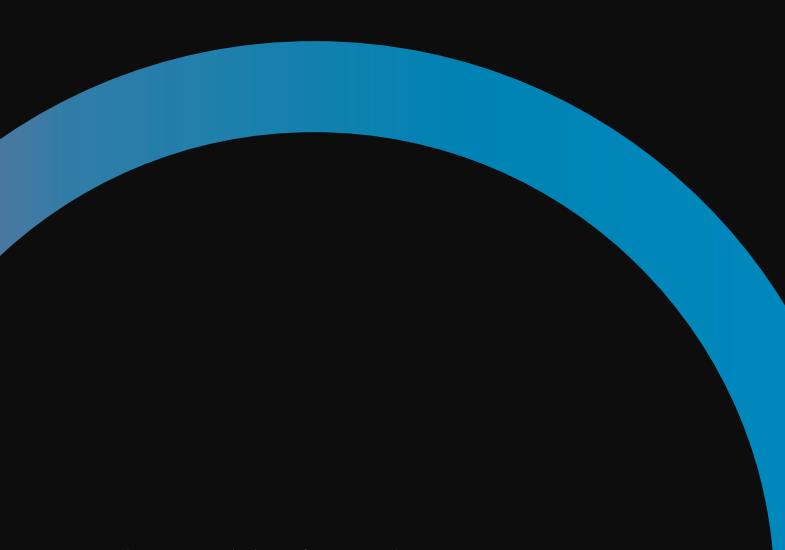
FIIG will report to the ATO information in respect of investors who are U.S. citizens or residents, certain types of U.S. entities or certain types of non-U.S. entities that are controlled by one or more U.S. citizens or residents, and will also report information to the ATO on any payments made to "Non-participating Financial Institutions", as defined in the IGA.

If an investor does not provide FIIG with the required information and/or documentation upon request, FIIG may be required to report information in respect of that investor and its MDA Service to the ATO. In accordance with the IGA, the ATO will share information reported to it by Reporting Australian Financial Institutions (as defined in the IGA) with the U.S. Internal Revenue Service.

Investors should consult with their tax adviser for further information on how FIIG's due diligence and reporting obligations under the IGA may affect them.



## MDA Contract





Your MDA Contract with FIIG comprises:

- The Investment Management Agreement set out below;
- The Client Custody Agreement (the terms of which may be downloaded at www.fiig.com.au/custodyterms);
- Your Managed Discretionary
   Account Application Form. Your
   Managed Discretionary Account
   Application Form will also serve as
   the 'FIIG Client Account Application
   Form' for the purposes of your
   Client Custody Agreement; and
- Managed Discretionary
   Account (MDA) Services
   Information Memorandum.

#### **Investment Management Agreement**

**THIS AGREEMENT** is made on the date specified in the Managed Discretionary Account Application Form.

Parties: You and FIIG

**You or you:** The person/s identified as the "client" in the Managed Discretionary Account Application Form

**FIIG:** FIIG Securities Limited (ABN 68 085 661 632 ACN 085 661 621), Address: Level 13, 259 Queen Street Brisbane QLD 4000.

#### 1. DEFINITIONS AND INTERPRETATION

#### 1.1. Definitions

The following definitions apply in this Agreement and in the MDA Service Information Memorandum, unless the context requires otherwise:

- "ADI" means an Approved Deposit taking Institution.
- "Agreement" means this investment management agreement.
- "Attorney" has the meaning set out in clause 8.
- "Austraclear" provides depository, registration, cash transfer and settlement services for debt instrument securities in financial markets in

Australia and the Asia-Pacific region.

"Australian Financial Services Licence" or "AFSL" means a licence under section 913B of the Corporations Act 2001 that authorises a person who carries on a financial services business to provide financial services.

#### "Bond" includes:

- Corporate bonds (secured, unsecured, senior, subordinated and/or guaranteed)
- b. Government and semi government bonds;
- c. Index-linked bonds;
- Asset backed securities (e.g. Residential and Commercial mortgage backed securities, and other loan receivables);
- e. Structured credit products; and
- f. Hybrid securities.

**"BusinessDay"** means a day other than a Saturday, Sunday or New South Wales public holiday.

"Client Custody Agreement" means the Client Custody Agreement the terms of which can be downloaded at www.fiig.com.au/custodyterms

"Commencement Date" has the meaning set out in clause 2.

- "Investment Grade Portfolio" means the Investment Mandate the investment objectives and parameters for which are set out in section 3 of the MDA Service Information Memorandum.
- "Balanced Portfolio" means the Investment Mandate the investment objectives and parameters for which are set out in section 3 of the MDA Service Information Memorandum.

"Custodian" means a corporation holding an appropriate AFSL appointed by you (with the approval of FIIG) as custodian of the whole or part of the Managed Discretionary Account. The initial Custodian will be FIIG, appointed on the terms of the Client Custody Agreement.

"Deposit" has the meaning set out in clause 8(a).

**"Euroclear"** is a clearing house for securities traded in the Euromarket and specialises in the settlement of securities transactions as well as the safekeeping and asset servicing of these securities.

"Fee" means any fee payable by you to FIIG or any other party in accordance with Schedule 1.

**"FIIG Arranged Bond"** means a Bond for which FIIG has acted as an arranger on behalf of the issuer of the Bond.

"FIIG Client Trust Account" means the trust account (if any) held in FIIG's name in connection with your Managed Discretionary Account.

**"FIIG Group"** means FIIG and each of its parent entities, holding companies and related bodies corporate as may be changed from time to time, in accordance with that term as defined in the Corporations Act 2001.

"Funding Account" means an atcall cash management account with
Macquarie Bank Limited ABN 46 008 583
542 (or a replacement bank selected by
FIIG) in your name, or in the name of FIIG
or the Custodian, which serves as the
cash hub and administration account in
connection with a particular Investment
Mandate. For clarity, the Funding Account
could be a FIIG Client Trust Account and
there must be one Funding Account per
each of your Investment Mandates.

"GST" means any goods and services tax, consumption tax, value-added tax or any impost or duty which is or may be levied or becomes payable in any jurisdiction in connection with the supply of goods or services.



**"IGA"** means the Inter-Governmental Agreement between the Australian and US governments relating to FATCA.

"Information" means any information obtained from or derived through extraction, selection, manipulation or processing of any information or data provided to you in connection with your Managed Discretionary Account.

"Instruction" means any written instruction, direction, demand or request made or given by you to FIIG or your Investment Manager.

"Instruct" has a corresponding meaning to "Instruction."

"Investment" means an investment held or to be held in your Managed Discretionary Account.

"Investment Management
Agreement" means this investment
management agreement.

"Investment Manager" means

FIIG Investment Management Limited ABN 69 626 345 104 AFSL 509506 (FIML) and its representatives, which may include FIIG employees from time to time and is responsible for the day-to-day management of your Managed Discretionary Account, including making investment decisions.

"Investment Mandate" means the investment Mandate you selected for your Managed Discretionary Account, being one of the following:

- a. The Investment Grade Portfolio
- b. The Balanced Portfolio

"Management, Custody & Administration fee" means the management fee set out in Schedule 1.

"Managed Discretionary Account" or "MDA" means your portfolio of Investments managed by FIIG under the MDA Service (under your selected Investment Mandate), and includes your Funding Account.

#### "Managed Discretionary Account

**Service" or "MDA Service"** means the managed discretionary account service that FIIG provides which is governed by the MDA Contract.

"Managed Discretionary Account
Application Form" means the
application form accompanying the MDA
Service Information Memorandum to
be completed in order to apply to invest
through the MDA Service as varied by
any subsequent Managed Discretionary
Account Change of Details form.

"Minimum Investment Amount"
means \$500,000AUD per Investment
Mandate, or such lesser amount as FIIG
may agree. FIIG may vary the Minimum
Investment Amount by notice to you.

"MDA Contract" means the agreements governing your MDA Service, comprising this Agreement, the Client Custody Agreement and the Managed Discretionary Account Application Form.

"MDA Service Information
Memorandum" or "Information
Memorandum" means the FIIG MDA
Service Information Memorandum,
which accompanies this Agreement.

"MDA Provider" means FIIG.

"Performance" for your Investment Mandate, means the annual income, including any interest, coupons or other distributions, plus any realised capital gains or losses, net of Management, Custody and Administration Fees, and starting from the date the Minimum Investment Amount is fully invested.

"Relevant Law" means any requirement of the Corporations Act 2001 (Cth), the Australian Securities and Investments Commission Act 1989 (Cth) and any other present or future legislation or regulation made by the Commonwealth of Australia or any State or Territory with which FIIG or your Investment Manager must comply with in carrying out its obligations pursuant to this Agreement. This also includes any international

legislation, regulation or rules that apply to FIIG or your Investment Manager in providing this MDA Service to you.

"Retail Client" has the meaning it is given in section 761G of the Corporations Act 2001 (Cth).

"Taxes" means all taxes of whatever nature lawfully imposed including income tax, GST, recoupment tax, land tax, sales tax, payroll tax, fringe benefits tax, group tax, capital gains tax, profit tax, interest tax, property tax, undistributed profits tax, withholding tax, municipal rates, financial institutions duty, bank account debit tax, stamp duties and other taxes, charges and levies assessed or charged or assessable or chargeable by or payable to any national, federal, state or municipal taxation or excise authority, including any interest related cost and expense or fee imposed in connection with any tax, rates, duties, charges or levies.

**"Wholesale Client"** has the meaning it is given in section 761G and 761GA of the *Corporations Act 2001* 

"Withdrawal" means a withdrawal of some, but not all, of your Managed Discretionary Account.

#### 1.2. Interpretation

Headings are for convenience only and do not affect interpretation. The following rules of interpretation apply unless the context requires otherwise.

- The singular includes the plural and vice versa;
- A reference to a person includes a reference to a body corporate, a government organisation, body or instrumentality, an unincorporated body or any other entity;
- c. A reference to this Agreement or any other document includes any variation, replacement or novation of it;

- d. A reference to a thing includes a reference to any part of that thing;
- e. A reference to any party to this Agreement where relevant includes the party's successors and permitted assigns;
- f. A reference to "dollars" or "\$" is a reference to Australian currency;
- g. Where a word or phrase is defined, its other grammatical terms have a corresponding meaning;
- A reference to conduct includes, without limitation, any omission, statement or undertaking, whether or not in writing;
- A word or phrase appearing in a certain context which, when used in a similar context in the Corporations Act 2001 would have a particular meaning, has that meaning in this Agreement; and
- j. If a period of time is specified and dates from a given day or the day of an act or event, it is to be calculated exclusive of that day.

## 2. INTRODUCTION AND COMMENCEMENT

This Agreement sets out the terms on which you appoint FIIG and its appointed Investment Manager to manage the Investments that comprise your Managed Discretionary Account for a particular Investment Mandate. It commences when FIIG approves your Managed Discretionary Account Application Form or, if later, when you contribute cash or other Investments (or both) to your Managed Discretionary Account for that Investment Mandate with a value not less than the Minimum Investment Amount ("Commencement Date").

Where you invest in more than one Investment Mandate, you and FIIG will automatically be deemed to have entered into a separate Agreement with respect to each Investment Mandate. This Agreement will apply separately

for each Investment Mandate. FIIG will, on your behalf, instruct the Custodian to maintain a separate custody account for each Investment Mandate in which you invest and submit an application to Macquarie Bank on your behalf to open a separate Funding Account for each Investment Mandate.

#### 3. APPOINTMENT

You appoint FIIG to act as MDA Service Provider set out in this Agreement. FIIG accepts that appointment. You will direct the Custodian to act in accordance with instructions given by FIIG as your agent and on your behalf in accordance with this Agreement and you appoint FIIG in this capacity as an "Authorised Person" for the purposes of your Client Custody Agreement.

#### 4. FIIG'S OBLIGATIONS AND POWERS

#### 4.1. FIIG's obligations

FIIG must manage your Managed
Discretionary Account in accordance with
this Agreement, including the parameters
of your Investment Mandate, and any
Instructions you give FIIG in accordance
with this Agreement. FIIG will ensure that
its appointed Investment Manager acts
in accordance with this Agreement.

#### 4.2.Investment parameters

The parameters for your Investment Mandate apply only at the time an Investment is acquired. If your Managed Discretionary Account breaches a parameter of your Investment Mandate after that time (for example because of changes in value, or credit rating), this will not constitute a breach of this Agreement. In these circumstances, FIIG and its appointed Investment Manager (and its representatives) must use its reasonable endeavours to rebalance your Managed Discretionary Account to bring it back into compliance with the parameters of your Investment Mandate as soon as reasonably

- practicable, having regard to market conditions (including liquidity, volatility and pricing), after it becomes aware of your MDA Service not being aligned with your Investment Mandate.
- The parameters for your Investment
   Mandate will not apply for 30 Business
   Days (i.e. the 'grace period') following:
  - i. The Commencement Date; and
  - Each date on which you make an additional contribution to your Managed Discretionary Account (including your Funding Account)

#### 4.3. FIIG'S POWERS AND AUTHORITY

FIIG acts as your agent and on your behalf in relation to your Managed Discretionary Account. You agree that in that capacity, FIIG and its appointed Investment Manager (and its representatives) may exercise all the powers in respect of your Managed Discretionary Account that it is legally possible for a natural person to have, as if it was the absolute and beneficial owner of the Managed Discretionary Account acting in its personal capacity.

These include powers:

- To acquire and dispose of the Investments in or for your Managed Discretionary Account on your behalf; and
- To deal with the Investments in your Managed Discretionary Account on your behalf in combination with the investments in other client accounts managed by FIIG or its appointed Investment Manager (and its representatives).

## 5. MAKING CONTRIBUTIONS OR WITHDRAWALS

#### 5.1. Making a contribution

You may contribute cash to your Managed Discretionary Account by making payments to your Funding Account.

You may also, subject to FIIG's consent,

contribute Investments to your Managed Discretionary Account by transferring them to the Custodian or a combination of the above (cash and in-specie transfer). Any contribution by a transfer of Investments must be accompanied by completed form(s) in such form as FIIG may approve from time to time.

c. Subject to market conditions permitting, you may request that FIIG satisfy a Withdrawal request wholly or partially by an in-specie transfer of Investments to you or your nominated custodian (which may include the Custodian). You acknowledge and agree that you will not request the transfer of an Investment:

#### 5.2. Withdrawals

- a. Subject to market conditions
   (including liquidity, volatility and
   pricing), you may make a Withdrawal
   from your Managed Discretionary
   Account by giving ten (10) Business
   Days written notice (thirty (30) days
   written notice for termination) and
   completing and lodging with FIIG a
   Withdrawal request in such form as
   FIIG may approve from time to time.
- b. For each Withdrawal:
  - The value of your Managed Discretionary Account must, immediately following completion of the Withdrawal, be not less than the Minimum Investment Amount for your Investment Mandate. If a Withdrawal would result in your Managed Discretionary Account value being less than the Minimum Investment Amount, you acknowledge that FIIG may, and you authorise FIIG to, treat the Withdrawal request as being revoked by you may notify FIIG that you deem the Withdrawal Request be a termination notice in accordance with clause 12.1 (of which then a 30 day notice period will be required); and
  - ii. You acknowledge that FIIG may, and you authorise FIIG to, deem the Withdrawal request to relate to more or less than the amount specified in the Withdrawal request, for example, if minimum transaction sizes for Investments in your Managed Discretionary Account do not match the Withdrawal amount requested.

- To a person who is prohibited from holding it, including under the terms of the relevant Investment (for clarity, this might require the person to be a participant of either or both of Austraclear and Euroclear); or
- ii. Where the transfer will not meet any applicable Austraclear or Euroclear minimum parcel size requirements. If you make no such request, FIIG will endeavour to satisfy the request by selling the Investments.
- d. You acknowledge that FIIG will use its best endeavours to satisfy a Withdrawal request as soon as is reasonably practicable following receipt of your request unless it has a legitimate business, compliance or regulatory reason not to.
- e. A withdrawal of your entire Managed Discretionary Account will constitute termination of this Agreement by you in accordance with clause 12.1, and you acknowledge that FIIG will use its best endeavours to satisfy a Termination request as soon as is reasonably practicable following receipt of your request, having regard to market conditions (including liquidity, volatility and pricing) that may impact FIIG's ability to comply with such a Termination request.

#### 6. INSTRUCTIONS

#### 6.1. Instructions

You may give Instructions to FIIG in relation to:

- Withdrawals in accordance with clause 5.2 or termination of this Agreement under clause 12;
- b. Changing your Investment
   Mandate under clause 6.2: or
- c. How to deal with income and certain other payments received on the Investments in your Managed Discretionary Account, under clause 7.3.

You acknowledge that FIIG and its appointed Investment Manager (and its representatives) will not be required to comply with an Instruction to the extent that FIIG reasonably considers the Instruction to be ambiguous, unclear, in conflict with any Relevant Law or outside the scope of this clause 6 and you agree that the Instruction is to be treated as withdrawn in these circumstances.

#### 6.2. Changing your Investment Mandate

You may by completing and lodging with FIIG such forms as are required by FIIG, instruct FIIG at any time to:

 a. Change the Investment Mandate for your Managed Discretionary Account (or a portion of it) to another Investment Mandate (subject to meeting the Minimum Investment Amount requirements for all applicable Investment Mandates).

You acknowledge that FIIG and its appointed Investment Manager will use its reasonable endeavours to comply with any Instruction given under this clause 6.2, having regard to market conditions (including liquidity, volatility and pricing), Minimum Investment Amounts, legal, compliance, regulatory requirements and the parameters of the relevant Mandate. In the event FIIG and the Investment Manager cannot comply with your request in accordance with this clause 6.2, FIIG and/or Investment Manager will notify you.

## 7. FUNDING ACCOUNT AND FIIG CLIENT TRUST ACCOUNT

#### 7.1. Funding Account requirements

a. You must at all times maintain a balance in the Funding Account of

at least 0.5% of the value of your Managed Discretionary Account to maintain your FIIG MDA Service (FIIG Minimum Level). This does not include any minimum requirement that may be required by your Funding Account merchant. If your Funding Account balance falls below the FIIG Minimum Level, FIIG may take reasonable steps to protect your account and the proper management of your Portfolio. This may include:

- Notifying you promptly of the shortfall and giving you a reasonable period to restore the balance;
- ii. If the balance is not restored within that period as determined in 7.1(a)(i) above, selling part of your investments in your Managed Discretionary Account in a fair and proportionate manner, having regard to your investment strategy; and
- iii. If necessary, terminating this agreement in accordance with the termination provisions in this Agreement.

FIIG will ensure that in exercising its rights under clause 7.1 noting it has a legitimate business purpose to do so, it will ensure it will take reasonable steps to minimise any disadvantage to you.

b. You must not take any action with respect to the Funding Account (including giving any instruction to the ADI with which the Funding Account is held), which adversely affects FIIG's ability to perform its obligations under this Agreement.

#### 7.2. Operation of Funding Account

All payments received in respect of the Investments in your Managed Discretionary Account (whether income or capital) will be paid into your Funding Account. You authorise and direct that FIIG may draw and deposit funds from and to the Funding Account strictly for the purpose of facilitating transactions or meeting obligations under this Agreement. FIIG will exercise this authority reasonably, honestly and in accordance with its regulatory and legal obligations.

### 7.3. Reinvestment or automatic Withdrawal

Any income including interest and coupon received on the Investments in your Managed Discretionary Account will accumulate in your Funding Account for reinvestment in accordance with your Investment Mandate unless you expressly elect on the MDA Application Form to automatically transfer distributions, interest and coupons on your investments (net of fees and expenses and subject to maintaining the minimum balance to your nominated account).

For the avoidance of doubt, any Instruction under this clause 7.3 will not apply to payments of capital or capital gain on your Investments, which you acknowledge and agree that these amounts will be reinvested in your Managed Discretionary Account in line with your Investment Mandate, unless and until you make a withdrawal request to FIIG under clause 5.2. Any amount reinvested in your Managed Discretionary Account, whether interest, coupon, capital or capital gain, will not constitute an additional contribution for the purposes of clause 4.2(b) (ii) nor will it require a contribution

## request form under clause 5.1. 7.4. FIIG Client Trust Account

 You direct and authorise FIIG to pay amounts out of a FIIG Client Trust Account:

- In order to make payments for transactions or Investments by (or for) your Managed Discretionary Account in accordance with this Agreement; and
- ii. To FIIG for Fees to which it is entitled under this Agreement.
- b. You acknowledge that while funds are held in a FIIG Client Trust
  Account, you are not entitled to receive any interest or other benefit that may accrue on that account.
  Any such interest or benefit will be retained by FIIG, as permitted by law, to the meet the costs of administering the FIIG Client Trust Account. Your funds remain protected and are only applied in accordance with this Agreement and Applicable Law.

#### 8. POWER OF ATTORNEY

You appoint FIIG and its appointed Investment Manager and each of its employees and officers as your attorney ("Attorney") with full power and authority to undertake and perform on your behalf all actions necessary, usual or desirable to enable FIIG and its appointed Investment Manager to perform all the functions and obligations forming part of and in connection with this Agreement, including:

- a. Opening or applying to open, varying or closing accounts with one or more ADIs, including term deposits, savings accounts and at call deposits included or to be included in your Managed Discretionary Account ("Deposits") from time to time;
- Paying Fees, settling transactions and other dealings in Investments included or to be included in your Managed Discretionary Account;
- Making withdrawals or debits rom and deposits or credits to your Deposits;

- d. Receiving on your behalf all notices from and giving instructions to third parties as is necessary or incidental to the performance and fulfilment of all functions and obligations required to be performed and fulfilled by FIIG and its appointed Investment Manager on your behalf in connection with this Agreement, the Client Custody Agreement, the Managed Discretionary Account and this clause 8; and
- Executing, entering into and delivering any document necessary or incidental to the functions and obligations required to be performed and fulfilled by FIIG and its appointed Investment Manager on your behalf as part of or in connection with this Agreement, the Managed Discretionary Account and the Client Custody Agreement. In the exercise of the authority conferred under the power of attorney in this clause 8, the Attorney is authorised to execute an assurance or other document or do any other act whereby a benefit is conferred upon the Attorney.

#### 9. YOU INDEMNIFY FIIG

You indemnify FIIG and its appointed Investment Manager (and its representatives) against any losses, liabilities or expenses you incur as a result of your acts, errors or omissions under this Agreement except to the extent that the loss, liability or expense is directly caused or contributed to by FIIG's and its appointed Investment Manager (and its representatives) including their negligence, fraud, dishonesty or breach of law or breach of this Agreement. This indemnity survives termination of this Agreement.

#### 10. FIIG'S FEES

FIIG is entitled to the Fees set out below.

### 10.1. Management, Custody and Administration Fee

The Management, Custody and Administration Fee for each of your Managed Discretionary Account(s) is set out in the table in Section 2,

determined separately for each Managed Discretionary Account by reference to the value of the Investments in the particular Investment Mandate in your Managed Discretionary Account.

The Management, Custody and Administration Fee for your Managed Discretionary Account will be calculated by applying the blended rate specified above to the value of the Investments in each Investment Mandate in your Managed Discretionary Account as determined by FIIG in accordance with clause 15 or, if greater, the minimum annual Management, Custody and Administration Fee specified above. It will be calculated daily and charged monthly in arrears. FIIG may, by notice to you, change the frequency with which the Management, Custody and Administration Fee is charged to your Managed Discretionary Account.

#### 10.2. Transfer Fee

Where you instruct FIIG to transfer any asset(s) to an external custodian, you acknowledge and agree that FIIG will charge you a Transfer Fee of \$300 (exclusive of GST) per security. Until such time as the Transfer Fee is paid, FIIG will not be obliged to execute your instructions to transfer any asset(s).

#### 10.3. Payment of Fees

To effect payment of a Fee or other amount to which FIIG is entitled in respect of your Managed Discretionary Account, you authorise FIIG to pay to itself amounts out of your Funding Account.

If and to the extent that there are insufficient funds in the Funding Account to satisfy the Fee or other amount to which FIIG is entitled in respect of your Managed Discretionary

Account you direct FIIG to dispose, in part or in full, of any Investments in your Managed Discretionary Account on your behalf and authorise FIIG to pay to itself the amount due to it from the proceeds and deposit the balance, if any, in the Funding Account.

All fees and charges in respect of your Managed Discretionary Account are payable to FIIG. Notwithstanding this, FIIG reserves the right to direct that Fees be payable to its parent company, AUSIEX, where FIIG determines, in its reasonable discretion, that doing so serves a legitimate business purpose, including but not limited to operational, regulatory or administrative efficiency.

If FIIG elects to have Fees payable to AUSIEX, it will:

- a. Provide you with written notice of the change at least 30 days prior to the change taking effect; and
- o. The notice will include:
  - The nature of the Fees affected; and
  - Any impact on the total fees payable.
- c. FIIG will ensure that such change is implemented in a manner that is fair and reasonable, having regard to the protections under the relevant legislations and that the change does not materially disadvantage.

#### 10.4. GST

The parties agree that:

- Unless expressly stated otherwise, all payments under this
   Agreement have been calculated without regard to GST;
- If the whole or any part of any payment under or in

connection with this Agreement is consideration for a supply for which the payee is liable to GST, that payer must pay to the payee an additional amount equal to the amount referrable to GST, either concurrently with that payment or as otherwise agreed in writing;

- c. Any reference to a cost or expense in this Agreement excludes any amount in respect of GST forming part of the relevant cost or expense when incurred by the relevant party for which that party (or the representative member of a GST group of which the relevant party is a member) can claim an input tax credit; and
- d. The payee will provide to the payer a tax invoice, or GST invoice as appropriate, for any supply made to the payer on which GST is payable.

#### 11. REPORTS

FIIG must provide you with regular reports (monthly and annually) in reasonable detail concerning the Investments in your Managed Discretionary Account and transactions in relation to it. You acknowledge and agree that FIIG is not obliged to provide you with (nor to ensure that you receive) any notices, reports or other communications in relation to the Investments that comprise your Managed Discretionary Account unless you have specifically made a request for such notices, reports or communications.

#### 12. TERMINATION OF THIS AGREEMENT

#### 12.1. Termination by notice

You may terminate this Agreement by giving FIIG not less than 30 days' written notice. FIIG may terminate this Agreement by giving you not less than 30 days' written notice.

#### 12.2. Immediate termination by you

You may terminate this Agreement immediately by written notice to FIIG if:

- a. FIIG becomes insolvent or if an administrator, receiver or similar
- person is appointed with respect to the assets and undertakings of

- FIIG, or any event analogous to that occurs with respect to FIIG;
- FIIG breaches a material provision of this Agreement, or a Relevant Law in respect of this Agreement; or
- d. FIIG's AFSL is revoked, cancelled or suspended by the Australian Securities and Investments
   Commission, or varied so that FIIG is not authorised under its AFSL to provide all relevant financial services in connection with the MDA Service.

#### 12.3.Immediate termination by FIIG

FIIG may terminate this Agreement immediately by written notice to you if:

- You become bankrupt or insolvent or if an administrator, receiver or similar person is appointed with respect to your assets and undertakings, or any event analogous to that occurs with respect to you;
- b. You breach any material provision of this Agreement, or if any representation or warranty you have given under this Agreement ceases to be true and correct including if FIIG believes that you have breached any material provision of this Agreement or that any representation or warranty given by you under this Agreement has ceased to be true and correct;
- c. The Client Custody Agreement is terminated; or
- d. At any time and in any circumstances you do not comply with Applicable laws.

#### 12.4. Termination procedure

On termination of this Agreement under this clause 12, you may elect for your Managed Discretionary Account Investments:

 To be disposed of and to have the proceeds paid to your Funding Account;

- b. To continue to be held either:
  - By the Custodian on the terms of the Client Custody Agreement subject to you agreeing to pay any fees specified by the Custodian.
- c. To be transferred to you or a custodian nominated by you. You acknowledge and agree that you will not request the transfer of an Investment:
  - To a person who is prohibited from holding it, including under the terms of the relevant Investment (for clarity, this might require the person to be a participant of either or both of Austraclear and Euroclear); or
  - ii. Where the transfer will not meet any applicable Austraclear or Euroclear minimum parcel size requirements; or
- If FIIG consents, through a combination of (a)-(c) above.

Upon termination of this Agreement, where you instruct FIIG to transfer any asset(s) to an external custodian, you acknowledge and agree that FIIG will charge you a Transfer Fee of \$300 (exclusive of GST) per security. Until such time as the Transfer Fee is paid,

FIIG will not be obliged to execute your instructions to transfer any asset(s).

You acknowledge and agree, following your election to terminate this
Agreement, FIIG may continue to manage and deal with the Investments in your Managed Discretionary
Account solely for the purpose of:

- settling or extinguishing any obligations incurred in relation to your Managed Discretionay Account before termination in accordance with your Investment Mandate; and
- ii. ii) complying with any legal or regulatory requirements.

During this period, FIIG will act promptly, efficiently and fairly to manage your investments and settle obligations and will take reasonable steps to ensure that unnecessary fees or expenses are not incurred. FIIG will notify you of any amounts it retains to meet actual or contingent liabilities and will continue to charge only those fees reasonable attributable to managing or settling your account.

If you do not make a termination election with five Business Days of the relevant termination date, this Agreement will terminate automatically, and your investments will remain with the Custodian in accordance with the Client Custody Agreement. FIIG will notify you of any actions taken in accordance with this clause.

## 13. REPRESENTATIONS, WARRANTIES, CONSENTS AND ACKNOWLEDGEMENTS

### 13.1. Your representations and warranties

- You have read and understood the MDA Contract, including the MDA Service Information Memorandum;
- b. You have the power to enter into and perform this Agreement;
- c. You are a Wholesale Client:
- d. You are an Australian resident for the purposes of Australian taxation laws;
- e. You have received independent accounting, financial, taxation and legal advice, tailored to your specific objectives, financial situation or needs, prior to making any investment decision or completing your Managed Discretionary Account Application Form;
- f. You are an experienced investor, who is familiar with investment arrangements similar to the MDA Service and the investments available through it; and
- g. You have sufficient cleared

funds available to cover the investment amount specified in your Managed Discretionary Account Application Form.

If any representation or warranty in this clause 13.1 ceases to be true and correct, you must immediately notify FIIG and understand that your eligibility for your Managed Discretionary Account may be impacted.

#### 13.2. Your consent to FIIG's conflicts

You acknowledge disclosure of FIIG's conflicts of interest, give your informed consent and agree:

- To the conflicts of interest FIIG
  faces in connection with the MDA
  Service, including those described
  in section 7 of the MDA Service
  Information Memorandum and any
  other potential conflicts of interest
  disclosed to you from time to time;
- To FIIG acting, in a principal capacity, as the counterparty for transactions under which your Managed
   Discretionary Account acquires and disposes of Investments;
- c. That FIIG may receive fees, margins, brokerage, commissions, or other benefits or advantages, as a result of transactions with your Managed Discretionary Account, and you consent to FIIG keeping for its own account those fees, margins, brokerage, commissions, or other benefits or advantages.
- d. That any one or more of FIIG, a FIIG Group company, and any directors, authorised representatives, employees, or agents of any of them, may deal in any Investments in your Managed Discretionary Account either on their own account, or on behalf of another person;
- e. That FIIG may act as the arranger for an issuer of Investments acquired by your Managed Discretionary Account, and that FIIG may receive fees and other benefits

in connection with this role;

- f. That FIIG has no obligation to acquire or dispose of, or recommend for acquisition or disposal, for your Managed Discretionary Account, any investment which FIIG or any other company in the FIIG Group purchases or sells for its own account or for the account of any other client; and
- g. That FIIG and any other FIIG Group company may give advice and take action in the performance of its duties for other clients which differs from the advice given and action taken in relation to your Managed Discretionary Account.

## 13.3. Your general acknowledgements and consents

You consent, acknowledge and agree:

- a. That FIIG does not provide personal advice to clients in relation to the MDA Service. Any financial product advice that FIIG provides to you in relation to the MDA Service is general advice only and does not take into account your objectives, financial situation or needs;
- That before acting on any advice or information from FIIG, you should consider the appropriateness of the advice or information, having regard to your objectives, financial situation and needs;
- c. That you are at risk in relation to, and FIIG is not responsible for, any payments (including coupon amounts or redemption or maturity payments) to be made by issuers of Investments in your Managed Discretionary Account;
- d. That if more than one person
   is identified as the client in
   the Managed Discretionary
   Account Application Form, they
   are each jointly and severally
   bound by this Agreement;



- e. That FIIG may deliver to you any contract notes, trade confirmations, coupon advices, maturity advices or any other reports including monthly Discretionary reports and tax invoices electronically by uploading them to the FIIG secure website or to any email address as notified by you from time to time;
- f. That FIIG may pay fees, commissions, or other benefits or advantages, to its representatives or to other persons in connection with your Managed Discretionary Account and you consent to FIIG making those payments;
- g. That FIIG may, at any time, reissue a contract note, trade confirmation, coupon advice or maturity advice in order to correct any errors or omissions;
- h. That FIIG may with your consent, or under force of law and as advised by you (where legally permissible), give any information or assistance and make available any records relating to your Managed Discretionary Account reasonably required by your auditors or any applicable regulator; and
- i. FIIG may provide your personal information as defined in the Privacy Act 1988 (Cth) to any other party, including but not limited to overseas recipients, in order to carry out FIIG's obligations under this Agreement.

## 13.4. FIIG's representations and warranties

FIIG represents and warrants to you that FIIG:

- Has power to enter into and perform this Agreement; and
- Holds an Australian Financial
   Services Licence and it will be
   the holder of any other licences
   required to be held by it in
   connection with the MDA Service.

## 14. INSTRUCTIONS AND OTHER NOTICES

Any Instruction or other notice given under this Agreement:

To FIIG, must be sent to the following address or email

Attention: Client Services
Address: GPO Box 1186,
Brisbane, QLD, 4001
Telephone: 1800 01 0181

Email: clientservices@fiig.com.au

c. To you, must be sent to the details set out in your Managed Discretionary Account Application Form, or in accordance with any other address or email address that either party may specify in writing to the other. You acknowledge that FIIG will ordinarily send notices to you by email.

#### 15. VALUATION OF INVESTMENTS

FIIG may, in its reasonable discretion, adopt any valuation policies and procedures for the purposes of determining the value of the Investments included, or proposed to be included, in your Managed Discretionary Account.

#### 16. GENERAL

#### 16.1. No waiver

No failure to exercise and no delay in exercising any right, power or remedy under this Agreement will operate as a waiver. Nor will any single or partial exercise of any right, power or remedy preclude any other or further exercise of that or any other right, power or remedy.

#### 16.2. Assignment

You may not assign any of your rights and obligations under this Agreement without FIIG's prior written consent. FIIG may assign or novate its rights and obligations under this agreement to any of its related bodies corporate by giving not less than five (5) Business Days' written notice to you.

#### 16.3. Death

If you are a natural person, then, in the event of your death, your Managed Discretionary Account will continue

to be managed in accordance with your Investment Mandate and your Instructions until otherwise instructed by your legal personal representative or appointed administrator of your estate

#### 16.4. Anti-money laundering

FIIG is bound by laws about the prevention of money laundering and the financing of terrorism, including the Anti-Money Laundering and Counter-Terrorism Financing Act 2006 (Cth) ("AML/CTF Laws"). You agree that:

- You are not and will not enter into any agreement with FIIG under an assumed name;
- Any funds you use to invest in the MDA Service have not been derived from or related to any criminal activities;
- c. Any payments received from FIIG will not be used in relation to any criminal activities;
- If FIIG asks, you will provide FIIG with additional information reasonably required (including information about the source of funds used to invest in the MDA Service); and
- e. FIIG may obtain information about you or any beneficial owner of an interest in your MDA from third parties if FIIG believes this is necessary to comply.

In order to comply with AML/ CTF Laws FIIG may be required to take action, including:

- f. Delaying or refusing the processing of any transaction; or
- g. Disclosing information that it holds about you to its related bodies corporate or service providers, or relevant regulators of AML/CTF Laws.



#### 16.5. Confidentiality

FIIG must not disclose any confidential information about you, except

- a. As required by law or any regulator;
- If necessary for the performance of its obligations under this Agreement, including if required under the terms of any Investment;
- To FIIG's professional advisers, related bodies corporate, agents, employees and service providers, or for the purposes of legal proceedings; or
- d. To your financial or professional adviser.

#### 16.6. Force majeure

Each party agrees that if a party is unable to perform its obligations under this Agreement as a result of delays or failures due to any cause beyond its control, the party is only in breach of this Agreement if the delay or failure:

- Is due, in any way, to that party's own negligence; or
- Could have been avoided or overcome by that party's exercise of due care and diligence.

This clause does not apply to any obligation to pay money.

#### 16.7. Amendment

FIIG may at any time novate, assign or otherwise transfer its rights or obligations under this Agreement to any related entity, third party or successor without your prior consent, provided that the novation, assignment or transfer does not disadvantage you.

FIIG may also vary this Agreement where such variation is reasonably necessary to: comply with any Applicable Law, regulatory, regulatory guidance; or reflect changes in operational, technological or market requirements. FIIG will notify you of any variation by issuing a new version of this Agreement with 30 days'

prior written notice of any material changes to this Agreement. Without limiting the preceding sentence, FIIG may only increase its Fees in respect of your Managed Discretionary Account by giving you 30 days' prior written notice.

#### 16.8. Governing law and jurisdiction

This Agreement is governed by the laws of the State of New South Wales (NSW). The parties submit to the

non-exclusive jurisdiction of Courts exercising jurisdiction in NSW.

Every other clause of this Agreement is subject to the terms of this clause 16.8. If any term of this Agreement is regulated by legislation relating to unfair contract terms and FIIG is advantaged by that term, FIIG may only exercise its rights under that term, to the extent (if any) reasonably necessary to protect our legitimate interests, unless the term would not cause a significant imbalance in the parties' rights and obligations under this Agreement or it would not cause detriment (financial or otherwise) to you if we applied that term or relied on it. Words under this clause have the same meaning as under the applicable legislation.

#### 16.9. Severance

Any provision of this Agreement which is prohibited or unenforceable in any jurisdiction will be ineffective in that jurisdiction to the extent of the prohibition or unenforceability.

That will not invalidate the remaining provisions of this Agreement nor affect the validity or enforceability of that provision in any other jurisdiction.

#### 16.10. Execution

By executing the Managed Discretionary Account Application Form, you

agree to be bound by the terms and conditions of this Agreement, as amended from time to time.

#### Relationship of parties

Except where this Agreement expressly states otherwise, it does not create a relationship of employment, trust, joint venture, fiduciary, partnership or other similar relationship between the parties.

## 17. ACKNOWLEDGEMENTS AND AGREEMENTS WITH RESPECT TO THIRD PARTY SUPPLIERS

- a. No third party supplier to FIIG ("Supplier") makes any warranties, express or implied, as to merchantability, fitness or any other matter, and shall have no liability to you or any third party for any errors, omissions or malfunctions in relation to the services it provides to FIIG.
- b. Services provided by the Suppliers to FIIG are intended for use as an aid to institutional investors, registered brokers or professionals of similar sophistication in making informed judgments concerning securities.
- c. You are responsible for, and have exercised your own independent judgment in, your selection of the relevant services, your selection of the use or intended use of such, and any results obtained.
- You indemnify against, and hold harmless from, FIIG, for its own benefit and for the benefit of its Suppliers, any and all losses, damages, liability and costs (including attorney's fees), resulting directly or indirectly from any claim or demand against any Supplier by a third party arising out of, or related to, the accuracy or completeness of any services received by you, or any data, information, service, report, analysis or publication derived therefrom. Neither FIIG nor any Supplier shall be liable for any claim or demand against you by a third party.
- e. You undertake not to use any

- Information for any other purpose or disseminate the Information further to any other third parties except as permitted under this Agreement and to indemnify FIIG, for its own benefit and for the benefit
- f. of its Suppliers and their affiliates, harmless from and against any losses, damages, liability and costs (including reasonable attorney's fees), resulting from any claim or demand against a Supplier by a third party arising out of the use of any services or Information received by you, or any data, information, service, report, analysis or publication derived therefrom.
- g. If you receive Information from a Supplier containing evaluations, rather than market quotations, for certain securities or certain other data related to such securities, you acknowledge and agree that:
  - Evaluated securities are typically complicated financial instruments. There are many methodologies (including computer-based analytical modelling and individual security evaluations) available to generate approximations of the market value of such securities, and there is significant professional is best. No evaluation method, including those used by Suppliers, may consistently generate approximations that correspond to actual "traded" prices of the instruments;
  - ii. Suppliers' methodologies used to provide the pricing portion of certain Information may rely on evaluations; however, you acknowledge that there may be errors or defects in Suppliers' software, databases, or methodologies that may cause resultant evaluations to be inappropriate for use in certain applications; and

iii. You assume all responsibility for edit checking, external verification of evaluations, and ultimately the appropriateness of use of evaluations and other pricing data provided via the MDA Service regardless of any efforts made by Suppliers in this respect. You shall indemnify and hold completely harmless FIIG, for its own benefit and for the benefit of its Suppliers, in the event that errors, defects, or inappropriate evaluations are made available via the MDA Service.

alk to the experts	
lease call our national number 1800 01 01 81 to speak to a FIIG fixed income expert, email us at info@fiig.com.au or contact y	your nearest office directly.

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